



FULLER INDUSTRIES LLC

# CONTRACT SALES

Division



*Endless Possibilities  
For Your Growth...*

# About Fuller Industries LLC



**FULLER INDUSTRIES LLC** is headquartered in Great Bend, Kansas and is comprised of two commercial/industrial sales divisions. Fuller Industries LLC products are marketed through a worldwide distribution and end user network of over 600 selected janitorial distributors, paper distributors, wholesalers and OEM customers.

**FULLER COMMERCIAL PRODUCTS DIVISION** sells and markets several of the most comprehensive maintenance chemicals, tools and accessory brands in the commercial cleaning industry. Our brands include Franklin Cleaning Technology, FullPro Professional Products, Trumix DC<sup>2</sup> and Texas Feathers Dusting Tools.

**FULLER CUSTOM PRODUCTS DIVISION** sells and markets highly engineered OEM brush and chemical products for agriculture, aerospace, manufacturing, mining, transportation and other specialized OEM customers around the world.

Our sales force continues to grow and to answer the need for unique, quality products and personal service.

Fuller Industries' modern and flexible manufacturing facility, originally completed in 1973, continues a tradition of excellence by producing the world-famous, quality products associated with Fuller Brands.

State-of-the-art automated equipment is mixed with many operations completed entirely by the hands of skilled craftsmen, so customers receive value without sacrificing quality.

**More than 2,000 items are manufactured within our twelve-acre plant.**

At Fuller Industries LLC, we are focused on providing quality products for today's facility maintenance needs. With over 100 years of manufacturing experience, we have the expertise to provide facility maintenance supplies to make cleaning Page processes efficient and effective.

# Our Capabilities

## Facility

- 600,000+ sq ft – Climate Controlled
- FDA approved
- ISO Certified Departments
- Central US location – Great Bend, KS

## Equipment

- Complete brush making capabilities
- Chemical Compounding
- Chemical & Aerosol Packaging
- Plastic Blow & Injection Molding
- Silk Screening
- Steel and Wood Handle
- Sewing and Textile Processing
- Metal Stamping

## Workforce

- Non-union
- Readily available labor
- Cost Competitive Rates

Product Category	Representative Products
Home and Commercial Cleaning Products	All Purpose cleaners, Degreasers deodorizers, stain removers, laundry products
Stick Goods	Brooms, mops, brushes, handles
Commercial Floor Care Chemicals	Finishes and waxes, strippers, sealers maintainers
Custom Brush	Metal back brush strips and coils and staple set brushes
Personal Care Products	Brushes, hair and skin care products fragrances, vitamins and nutritional supplements

We invite you to consider our Manufacturing, Warehousing, and Distribution capabilities if you are looking for out-sourcing or re-shoring services.

Fuller Industries is a very unique facility that can provide single source solutions to a wide variety of products, manufactured to your specifications. At a time when “Made in the U.S.A” is synonymous with putting Americans back to work, Fuller can show your company how affordable it can be to out-source your finished products, sub-assemblies, product components, and even support services to a domestic source.

Fuller Industries is a well-capitalized operation that is equally capable of handling large volume orders or small, start-up order quantities. We specialize in helping customers develop their design and final specification strategies in order to provide your company competitive advantage.

We currently have an impressive list of Fortune 100 customers who have benefited from our services. Fuller Industries is able to offer very competitive conversion rates due to the Lean Manufacturing practices employed throughout our facility.

We offer your company an opportunity to benefit from what Fuller Industries has learned as a manufacturing facility for over 100 years. If your company is looking for a supplier that will perform like a business partner and who will maintain the highest level of confidentiality, then please give us a call at 1-800-227-2961.

COMTRACT SALES

# Aerosols for Home

*Aerosols have been in existence almost as long as Fuller. At Fuller Industries, our engineering and manufacturing capabilities make your aerosol possibilities endless. We offer hundreds of different chemical, can style, cap style, valve style, label and lithoed can combinations. Below is a sample of can styles and sizes, as well as a listing of some of our popular chemicals with many more available.*

## Aerosols

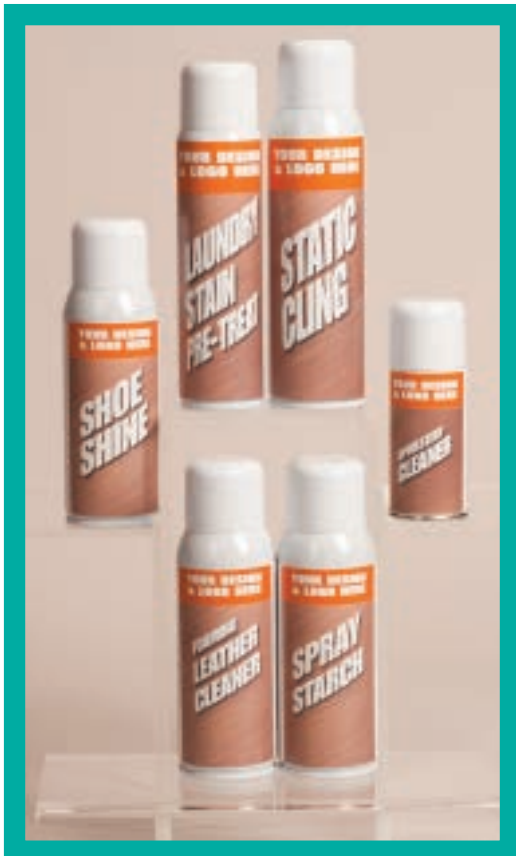
- Appliance Cleaner
- Microwave Oven Cleaner
- Foaming Degreaser
- Oven Cleaner
- Stainless Steel Cleaner
- Germicidal Cleaner
- Disposal Cleaner
- Furniture Wax/Polish
- Foaming Leather Cleaner
- Carpet & Fabric Spotter
- Duster Spray
- Upholstery Cleaner
- Foaming Disinfectant
- Foaming Multi-Surface Cleaner
- Glass Cleaner
- Foam Rug Cleaner
- Pre Laundry Stain remover
- Static Control for Screens
- Spray Starch
- Spray Shoe Shine
- Engine Degreaser
- Bug & Tar Remover
- Windshield De-Icer
- Parts Cleaner
- Silicone Lubricant
- Air Fresheners
- Static Cling
- Foot Deodorant Spray
- Athlete's Foot Spray

## Can Sizes

Aerosol cans are available in the common sizes shown to the right in 2 and 3 piece styles. Other sizes may be available upon request.



**\*\*NOTE:** We do not use CFC-based propellants.



# CONTRACT SALES

# Chemical Cleaning

*Not all cleaning products are created equal; Fullers' full line of cleaning products are proof of that. At Fuller Industries, we have over 1,600 formulas that will equal or exceed the performance of national brands.*

- *Premium Brands - Private label our premium products to build a customer base that returns to your store again and again*
- *Mainstream Brands - Need to match a National Brand, we have formulas to give you every advantage*
- *Maybe you have a specific product in mind. Our expert chemists will work with you to develop and test the product.*

*Choosing the products is just the beginning of the teamwork you will experience from Fuller Industries LLC. We will work with you to select packaging, labels and a marketing plan to introduce the products.*



## General House Cleaning

- Furniture Wax/Polish
- Foaming Leather Cleaner
- Dust Cloth/Mop Spray
- Carpet & Fabric Spotter
- Upholstery Cleaner
- All Purpose Cleaner
- Foaming Disinfectant
- Wood Cleaner & Polish
- Foaming Multi-Surface Cleaner
- Degreaser -Foam/Concentrate/Spray
- Glass Cleaners – Foam/Gel/Spray
- Soft Scour Cleaner
- Hard Surface Protectant
- Vinyl Cleaner/Polish
- Furniture Oils

## Floor Care

- Wood Floor Polish
- Floor Cleaners
- Wood Floor Cleaner
- Foam Rug Cleaner
- Multi Surface Floor Polish
- Floor Strippers
- Floor Coatings
- Concrete Floor Care
- Stone Floor Care
- Floor Degreasers



## Bathroom Products

- Tub/Sink Cleaner
- Lime/Rust/Water Spot Remover
- Tile Cleaner
- Toilet Bowl Cleaner
- Shower Spray
- Drain Line Cleaner
- Bowl Concentrate
- Mildew Stain Remover



## Kitchen Cleaners

- Dishwashing Liquid
- Dishwasher Rinse Clean
- Granite/Stone Cleaner
- Oven Cleaner
- Disinfectant Cleaner
- Germicidal Cleaner
- Disposal Cleaner
- Range Hood & Filter Cleaner
- Stainless Steel Cleaner-Aerosol/Gel
- Degreasers-Foaming, Concentrate Sprays



# Chemical Cleaning



## Laundry Products

- Stain Removers
- Pre-Laundry Treatment
- Detergents
- Hypo Allergenic
- Fabric Softener
- Delicate Fabric Wash
- Fabric Protector
- Static Control Spray
- Odor Eliminators
- Spray Starch
- Shoe Clean
- Shoe Shine Spray

## Size Capabilities

Most of our chemicals can be packaged in a wide variety of container types that range from a 4 fluid ounce bottle all the way up to a 275 gallon tote. A "scale" diagram of many of our container sizes is shown below.



## Container Sizes Available





# Personal Care



*At Fuller Industries LLC, personal care products are manufactured to your needs as well. We recognize that companies have different fragrance preferences or want no fragrance at all. Some want their soap foaming or not foaming; or want a lotion to be thick or thicker. That's why we will work closely with you to formulate products to meet your specifications, and most importantly, your customer's needs.*

# COMTRACT SALES

## Skin Care

- Lotions
- Foot Lotion
- Hand Moisturizer
- All Purpose Creme
- Moisturizer
- Liquid Hand Soap
- Medicated Foot Spray
- Foot Softening Cream
- Foot Deodorant Spray
- Rough Skin Remover

## Personal Grooming

- Breath Freshener
- Hair Brushes/Combs
- Jewelry Cleaner
- Travel Lint Brush
- Static Free
- Spa Brush
- Nail Brush

## Shower/Bath

- Bubble Bath
- Bath Oils
- Bath Mist
- Shampoo/Conditioner
- Shower Gel
- Body Wash

# Hardgoods



*Our comprehensive line of hardgood products can be sold individually or packaged with cleaning/personal care products. The combinations are nearly endless. Brushes, brooms, mops, scrubbers, dusters, buffers, specialty handles, cloths, microfiber products are available, or we can custom design and manufacture to your needs.*

## **Bath & Toilet Care**

- Bowl Swab
- Bowl Brush
- Bathtub Brush
- Shower Track & Grout Brush
- Tub & Shower Scrubber Brush
- Drain Line Cleaner

## **Miscellaneous**

- Dryer Vent Brush
- Automotive Brushes
  - \* Tire/Car Wash Brush
  - \* Wheel/Spoke Detailing Brush
- Deck Scrub Brush
- Golf Club Brush

## Kitchen Care

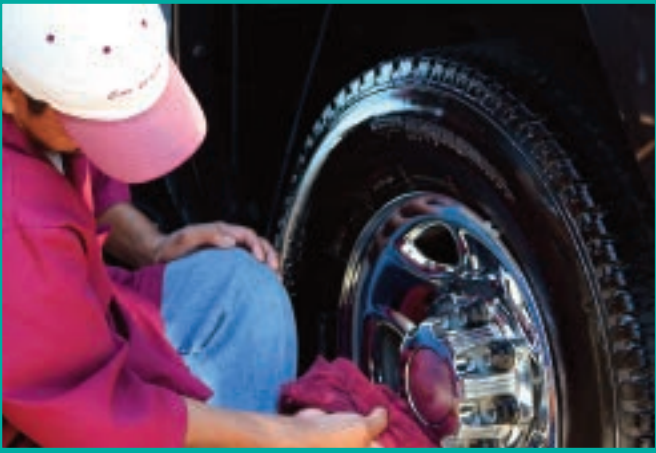
- Barbecue Grill Brush
- Pot and Pan Scrubber
- Dish Swab
- Pint/Quart Jar Brush
- Pastry Brush
- Steel Sponges
- Dishwashing Brush
- Tube/Jar Brush
- Counter/Bench Brush
- Upright Brooms
- Push Brooms
- Dust Mops
- Wet Mops
- Refrigerator Coil Brush



## Personal Care

- Lint Brush
- Hair Brushes
- Spa Brush
- Nail Brush
- Shampoo Brush
- Shoe Brushes

# Automotive Care/Maintenance



*We offer an extensive line of chemicals and cleaning tools, specifically geared toward the automotive care and maintenance industry. Several of our popular products are listed below, with many other formulas and cleaning tools that can be manufactured to your needs.*

## Automotive Care & Maintenance

- Leather Treatment
- Upholstery Cleaner
- Stain Lifters
- Degreasers
- Glass Cleaners
- Windshield De-Icer
- Air Fresheners
- Bug & Tar Remover
- Tire & Wheel Shine
- Polish/Soaps
- Protectants
- Tire Cleaner
- Wheel & Spoke Detailing Brush
- Power Washer Chemical
- Parts Cleaner
- Silicone Lubricant
- Engine Degreaser
- Penetrating Lubricant
- Brushes-Tire/Car Wash

# Pet Care and Outdoor



## Outdoor

- Pressure Washer Products
  - \* Mold & Mildew
  - \* Heavy Duty Degreaser
  - \* Deck Wash
  - \* Vehicles & Boat Wash
  - \* Multi-Purpose House Washer
- Grill Cleaner
- Grill Cleaner Brush
- Concrete Cleaner
- Outdoor Furniture Cleaner
- Boat & R.V. Products
- Golf Club Brush
- Golf Club Cleaner
- Golf Club Polish
- Super Lube – General Purpose
- Waterless Hand Cleaner
- Deck Scrub Brush

## Pet Specific

- Odor Eliminators
- Stain Removers
- Best Skunk Odor Eliminator
- Shampoos
- Products for Horses
- Flea & Tick Powder
- Pet Deodorant & Groomer



# COMTRACT SALES

# Our Story...



*On a cold, crisp winter day...New Year's 1906...a 21-year-old entrepreneur from Nova Scotia, Alfred C. Fuller, began an enterprise, which became known worldwide as The Fuller Brush Company. From a bench between the furnace and the coal bin in his sister's New England home, a young Fuller set out to make, in his own words:*

***"...the best products of their kind in the world."***

*Through the years, The Fuller Brush Company, grew from one man's fiber suitcase, filled with unique custom-made brushes, to an exciting collection of home/business cleaning and personal care products, all crafted with the same quality and precision that have made Fuller Industries LLC a name welcomed everywhere.*

*From the beginning, Alfred Fuller established three basic rules:*

***Design it to work. Build it to last.***

***Guarantee it unconditionally.***

***Today, over a century later, these words remain the guiding principles at Fuller Industries.***



# Notes

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